

NEWSLETTER
155UE 3 VOLUME 3

CONNECTIONS

1ST ANNUAL SAIPAN 5K & 12TH ANNUAL GUAM 5K SIGNIFY COMMITMENT TO LOCAL NON-PROFITS





Triple J Saipan hosted their 1st Annual Bubble Color Run 5K on September 2, 2017. The event was a colorful & foamy success with a great turnout for participants, volunteers and sponsors!

Beneficiaries for the race included: Make-a-Wish Foundation Guam CNMI Chapter and the Commonwealth Cancer Association!











Triple J Guam hosted their 12th Annual Bubble Color Run 5k on November 18, 2017. Five non-profit organizations were chosen as this years beneficiaries: Guam Cancer Care, Lupus Awareness Group of Guam, Boy Scouts of America and Pacific Mission Aviation. The 12th Annual Triple J Family/Fun/Run/Walk raise funds for each organization. The event saw over 3,000 runners crossing the finish line, and had the support of over 250 volunteers from various organizations, including benefactors.



TRIPLE J SAIPAN DONATES 20K TO LOCAL NON PROFITS



Triple J Saipan, Inc. family donated the proceeds from the 1st Annual Triple J Family 5K Run themed the "Foam and Fun Run" at the Surf Club restaurant. The event's beneficiaries, Make-A-Wish Foundation Guam CNMI Chapter and Commonwealth Cancer Association, were delighted to receive \$10,000 to further their missions of enhancing the quality of life of those in need within our community.

"We are extremely pleased with the turn-out and success of this year's 1st Annual Triple J Family 5K Run. Our business focus has always been on giving back to those who've helped us prosper – that commitment especially extends to the group's community involvement. We greatly appreciate the generous support of our sponsors and partners; the over 100 individuals from various groups and agencies alongside our Triple J employee volunteers who helped us in a variety of ways; and, especially our over one thousand runners. It was a fun and memorable way to celebrate and support our local non-for-profit organizations whose mission is to support our community." Jeffrey B. Jones, President and COO, Triple J Enterprises, Inc.







TOP SALES AWARD WINNERS



3rd Quarter 2017
Rajee Jackson
Ford, Mazda, Kia, Lincoln & Volvo Showroom



3rd Quarter 2017
Arlene Tydingco
Honda, Acura & Kia Showroom

TOP GUN WINNERS











Top Service Advisor – John Hernandez Top Parts Consultant – Manuel Tutanes Top Service Technician – Brian De Joya



TRIPLE J GUAM DONATES \$45K RAISED FROM 12TH ANNUAL 5K



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Guam

MAZDA T.T.T.



Special guests from Japan visited our Sales Team for a Mazda Product Training in August.

MOTORS









TRIPLE J BUILT FORD TOUGH MONSOON MTB SERIES



Triple J hosted the Triple J Built Ford Tough Monsoon MTB Series at the Guam International Raceway Park. The event consisted of 2 race days on September 10 & October 8 and long & short courses.



COMMUNITY HIGHLIGHTS



Standing left to right: Jay Jones, Senior VP of Triple J; Chris Duenas, CFO, Triple J; Chita Blaise, Chief Executive Officer, American Red Cross Guam Chapter; Kris Lujan, VP of Marketing, Triple J; Jonathan Kriegel, President and CEO of Docomo Pacific, and the 2017 Red Ball chair; Jeff Jones, President of Triple J and Edgar Aguilar, Director of Tax & Compliance, Triple J.

TRIPLE J PRESENTS \$10K CHECK TO AMERICAN RED CROSS TO SUPPORT 17TH ANNUAL RED BALL

On Wednesday, September 13th, 2017, Triple J Enterprises, Inc. presented a check for \$10,000 to the American Red Cross Guam Chapter for Platinum level sponsorship of their 17th Annual Red Ball to be held on Saturday, September 23, 2017 at the Dusit Thani. The fundraising gala has become the most anticipated social event of the year and is also the single largest source of funds for the Guam Chapter of the American Red Cross. This year's theme "101 Reasons" recognizes their 101 years of uninterrupted service to Guam.

OUTBACK STEAKHOUSE FEEDS THE HOMELESS

On Monday, November 20th, Outback Steakhouse Guam management and staff volunteered their time and food service to feed the homeless at the Dededo Mayor's Office. They grilled on site and fed over 70 individuals who came out to enjoy some good old fashioned barbecue, Outback style!

Outback Steakhouse Guam is closed temporarily for a major remodel. It is expected to re-open in early December. The renovation is part of their 20th Anniversary activities and their commitment to Guam to deliver products and services of top quality that exceed their customers' expectations. As part of this pledge, and while renovations are under way, the staff and management team have been taking their 'spirit of giving' to the community by hosting several outreach events, including this event held Monday.



The Outback staff and management take a break for a team photo.





The Dededo Mayor's office was a full house on Monday, November 20th, as attendees enjoyed some barbecue Outback style!





WERI PARTNERSHIP RENEWED FOR SECOND YEAR, TRIPLE J FORD DONATES \$20K TO SUPPORT NEW INITIATIVES



Standing left to right: Ken Ray Paulino, Group Operations Manager, Triple J Auto Group; Cathleen Moore-Linn, Director Research Corporation of the University of Guam; Dr. John Jenson, Director, Water

Triple J. Enterprises, the Ford Motor Company and the GlobalGiving Foundation, Ford's grantmaking partner, have extended support for Guam Water Kids for a second year. Triple J President Jeff Jones and Senior Vice President Jay Jones, Senior VP, Triple J presented a check for \$20,000 to the University of Guam's Water and Environmental Research Institute of the Western Pacific (WERI) On Thursday, September 28th. The funding supports WERI's Guam Water Kids, an educational program for students and teachers to learn about stewardship of Guam's fresh water resources.

"Our renewed commitment to WERI will ensure they get the support to sustain their educational programs at the local level and in the classrooms, we hope this collaborative effort can be leveraged for future studies and possible infrastructure projects specifically in Guam," said Jay Jones, Senior VP of Triple J.

The Ford Conservation & Environmental Grants Program was created to empower individuals and non-profit groups donating their time and effort to preserve the

environmental well-being of their communities. By providing necessary funding and visibility, they hope to encourage the multiplication of similar grassroots efforts that will serve as catalysts for change across the globe. Project focuses on fresh water, and Triple J Ford is proud to have the opportunity to work with WERI on their Guam Water Kids program.

"We thank Triple J Enterprises, Inc. and the Ford Motor Company for this contribution to the University of Guam. Triple J has served the island community for more than three decades and has been a great supporter of the University," said Acting President Anita Borja Enriquez. "Our continued partnership through Guam Water Kids is an example of how community leaders can work with UOG to build a strong, sustainable Guam for the generations to come."

"On behalf of WERI, I thank Triple J Ford and the Ford Motor Company for extending their commitment to sustaining the natural resources of our island with this generous donation for furthering Guam Water Kids, WERI, Director John W. Jenson, Ph.D. said. "WERI's mission is to seek solutions that improve economic conditions and quality of life for the people of Guam through research, teaching and outreach. This donation will help us expand our efforts to help young people take responsibility for managing and conserving Guam's fresh water resources."

Guam Water Kids: Protecting Guam's Fresh Water/Prutehi I Hånom Freskon Guahan is an educational program to help local teachers and their students learn how young people can take responsibility for sustainable use and development of Guam's freshwater resources as citizens and future leaders. The program provides classroom materials about the sources and importance of the island's fresh water for elementary, middle, and high school levels.

Last spring WERI and the Guam Water Kids program hosted the first field trip for Guam educators to see the Northern Guam Lens Aquifer—the underground water resource that provides most of the water that Guam residents use in their homes.

Plans for this year's funding of Guam Water Kids from Triple J Motors and the Ford Motor Company include

- Continuing to provide continuing education and field trips for teachers in cooperation with the Guam Department of Public Education.
- Recruiting high school students, all of whom are required to perform Service Learning projects for graduation, to explore the importance of sustaining our island's fresh water resources.
- Continuing to expand community outreach at public events by emphasizing the importance of fresh water to continued growth and quality of life on Guam.







FORD VOLUNTEER PROJECTS CONTINUE IN GUAM AS EMPLOYEES GO FURTHER IN FORD GLOBAL CARING MONTH 2017; TRIPLE J DONATES \$3,000 TO GMHVA

















September marked the 12th annual Ford Global Caring Month and thousands of Ford employees around the world – collectively known as the 'Ford Volunteer Corps' – will be venturing out into their communities to make people's lives better.

On Saturday, September 30th, over 25 Ford volunteers from Triple J Ford, together with Guam Memorial Hospital Volunteers Association, kicked off the association's Patient Care Program, which is a program open to volunteers in the community and is intended to compliment and enhance the quality of care and quality of life for the Guam Memorial Hospital patients. Volunteer responsibilities included support of GMH nursing departments; Adult Acute Care Units, Specialty Care Units, Maternal Child Health and Long Term Care Unit. Additionally, volunteers provided exterior labour services that included cleaning the exterior area of the Emergency Entrance and surrounding area, such as water blasting, raking, sweeping and picking up trash. It is GMHVA's hope that through the launch of this program, it will provide awareness and more local businesses will participate and volunteer their time.

"We are proud to be part of Ford Global Caring Month, and are truly inspired by all the work that Ford employees, dealers and local partners are doing across the globe," said Jay Jones, Senior Vice President of Triple J Enterprises, Inc. "Together, we are making a positive difference to the neighbourhoods and communities where we live and work."

In addition to these volunteer activities, Triple J Ford donated \$3,000 to the association to support them in their efforts to supply the Guam Memorial Hospital with much needed medical equipment. The funds donated will specifically be used for purchase of much needed wheelchairs for patients.

During September, more than 30,000 Ford volunteers will tackle more than 600 projects with thousands of volunteers on six continents. Ford Motor Company Fund, the philanthropic arm of Ford Motor Company, will also contribute \$600,000 in grants to purchase tools and supplies for many of the volunteer projects.

In Asia Pacific, thousands of Ford volunteers will participate in various projects in China, India, Taiwan, Australia, New Zealand, Thailand, Vietnam, Philippines and countries comprising Ford's Emerging Markets business unit.

Ford Global Caring Month is the signature annual event of the Ford Volunteer Corps. Since its launch in 2005, Ford Volunteer Corps members have contributed more than one million hours of community service in 50 countries, representing more than \$30 million of in-kind community investments.





TRIPLE J DONATES TWO NEW KIAS AS PART OF CORPORATE SPONSORSHIP



As part of its two-year sponsorship agreement, Triple J Auto Group, a division of Triple J Enterprises, Inc., presented the Guam Football Association (GFA) two new vehicles. The sponsorship agreement, which runs through December 31, 2017, includes all official vehicles, with the two most recent additions, a 2017 Kia Optima and 2017 Kia Cadenza, and naming rights for the Robbie Webber Youth Soccer League.

"Triple J is extremely proud to continue and enhance our longstanding partnership with GFA," said Jeff Jones, COO and President of Triple J. "This partnership reinforces our commitment to supporting them in delivering game-changing innovations to continue to grow the sport as a whole on Guam."

"Triple J has been an outstanding partner and shares our long-term vision for progress and player development," said Tino San Gil, President of GFA. "We have enjoyed a great partnership together that began with a mission to elevate soccer on this island to new heights, and we look forward to building on our progress."

GUAM CHAMBER'S SMALL BUSINESS EXPO



Triple J Guam participated in the Guam Chamber's Small Business Expo at the Hyatt Regency Guam on August 31. Triple J had our Ford Transit Connect on display for the event.



Saipan



TRIPLE J OPENS GREAT HARVEST BREAD CO. IN SAIPAN



From left, Jay Jones Senior Vice
President, Triple J Enterprises, Inc.;
Mario Valentino, Construction
Operations Manager, Triple J Saipan;
Mayor David Apatang; Margaret
Jones, Treasurer, Triple J Enterprises,
Inc.; Robert H. Jones, Chairman and
CEO, Triple J Enterprises, Inc.;
Governor Ralph G. Torres; Mike
Sablan Vice President, Finance and
Administration, Triple J Enterprises,
Inc.; Senator Sixto Igisomar and Dan
Murrell, Senior Vice President, Triple
J Enterprises, Inc.









On Thursday, August 10th, Triple J Saipan held a ribbon cutting and open house event to celebrate Saipan's first Great Harvest Bread Co. The bakery officially opened its door on Friday, August 11th. Located in Chalan Kanoa village on Beach Road, in front of Surf Club, the opening of Great Harvest Bread Company is added to Triple J's portfolio of Saipan restaurants that include Tony Roma's, Capricciosa, Truong's Vietnamese Restaurant, Surf Club restaurant and Bubba Gump Shrimp Company.

Great Harvest Bread Company has more than 200 stores worldwide and has been ranked among the top 500 franchises for more than 18 years. It is a unique bakery in the fact that all its baked daily bread products are made with freshly milled whole grains on premise. The wheat is freshly milled in house for superior flavor and nutrition. Their "slow baking" technique without shortcuts or preservatives is why their product is sought after throughout the U.S. It is the first of its kind for the Northern Marianas and will offer special menu items unique to Saipan like homemade from scratch flour and corn tortillas, from a special baking press, which can churn out 1,200 freshly made tortillas daily.

Menu items include sandwiches, soups, bread bowls, salads, baked fresh daily loaves, cookies and other sweet goodies.

Great Harvest will be open 7 days a week – from 6:30am to 9pm, for the first week to make it more convenient for customers and beginning Friday, August 11th through August 18th when customers buy any loaf, they will receive a free loaf of their signature honey whole wheat bread.

Great Harvest Bread Co. began in the seventies, with founders, Pete and Laura Wakeman, baking fresh bread to pay their college tuition at Cornell University. The couple went to Montana after college and never left, opening the first Great Harvest Bakery in Great Falls Montata in 1976.

Saipan will be the farthest Great Harvest Bread location to date.





OUTBACK STEAKHOUSE GUAM RE-OPENS DOORS





Outback Steakhouse Guam reopened their doors to the public after major renovations on December 6, 2017. We've created a whole new look that will surely impress. Beginning November 5th for the entire month, the restaurant was closed for a major remodel. The renovation was part of their 20th Anniversary activities and their commitment to Guam to deliver products and services of top quality that exceed their customers' expectations.









NEW HR HOURS (EFFECTIVE JULY 24, 2017): MONDAY - FRIDAY: 8:30AM — 5:00PM • SATURDAY: 9:00AM — 12:00PM OPEN FOR LUNCH FOR YOUR CONVENIENCE!



Triple J Saipan, Inc. is proud to announce MariaValentina Haberman as the new Marketing Manager for its CNMI Triple J group corporate operations. Returning to the CNMI in 2015, Haberman led the marketing and public relation department of Hyatt Regency Saipan for two years. Haberman now joins Triple J Saipan, Inc. equipped with well over 10 years of professional experience in strategic marketing, management and business development.

Haberman holds a Master's Degree in Business Administration and Management from Chaminade University of Honolulu and a Bachelor's Degree in Elementary Education, with concentration in Early Childhood Development from University of Hawai'i at Manoa. She is the PR Director for STELLAR Marianas – a nonprofit pageant and talent group sharing talent, empowerment, leadership and achievement of the Marianas as well as a member of the Events team of Marianas Young Professionals (MyPros).

"A family corporation, Triple J Saipan, Inc. focuses on our motto "Customers First". Valentina's technical savvy, customer focus and persuasive communication will ensure our efforts are transparent to those who matter the most – our customers. Her skill set spans all aspects of marketing, and we're really excited that she has joined our team," Robert H. Jones, Chairman & CEO.



19 years in Retail Sales & Marketing experience. Luisito's previous work experience includes 15 years as a Store Manager with ABC Stores in Saipan. He graduated with honors from Guam Christian Academy in 1997.

WHAT IS EMPLOYEE ENGAGEMENT?



Engaged employees have a sense of purpose and meaning in their job. They care about their work and about the performance of the company. They feel that their efforts make a difference and are in it for more than a paycheck.